

OCTANE Industries



Financial & Banking



Telecommunications



Tourism



Energy



Public



Non-Governmental



Industrial



Insurance



Institutions



Real Estate

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OCTANE

MANAGEMENT CONSULTANTS



OCTANE at a Glance

We are a **highly specialized** firm of consultants, aiming to provide high-value advisory services for strategic issues to Boards, CEOs and owners of major multinationals and leading Greek companies. We have more than 17 years of experience providing strategic advice, assisting them in setting strategic priorities, formulating strategy, changing their organization and applying into action. Our brand name best describes our role within a company: **we see ourselves as a high-impact fuel which can boost a company's performance and make its internal engines perform at their highest capacity!**



We consistently and systematically use rigorous, data-driven, quantitative analysis in order to make our findings more robust and to ensure that we bring measurable impact.



We have built a set of practical, flexible, applicable tools & methodologies which we use as necessary in order to ensure our effectiveness and efficiency and provide implementable solutions for our clients.



We have a track record of successfully delivering and executing the most complex and difficult transformation and restructuring projects by providing momentum and coordinating key stakeholders to deliver concrete results.



OCTANE

MANAGEMENT CONSULTANTS



Why Us?



IMPACT on operations through the comprehensive support from design to implementation of our proposals



CONTINUITY in team structure internalizing and preserving all company experience



ANALYTICAL APPROACH focusing on substantiation of our recommendations through rigorous data analysis



FLEXIBILITY to support all sizes of clients and projects



FOCUS on project success and client satisfaction with no corporate constraints



EXPERIENCE in the successful execution of challenging business projects

Key Figures

1000+

business planning, strategy, restructuring, business improvement & technical support projects

45+

executives with decades of experience in consulting, banking, business and the wider public sector, both in Greece and abroad

4+

million € turnover

20%+

20% average year-on-year growth over the past years

17+

years present in the Greek market

97%

Great Place To Work® score

80%+

of our clients return to us for future work

Leadership Team



Yannis Spiropoulos

Founder and Managing Partner. Has worked for more than 30 years in consulting in Greece and in the United Kingdom



George Pavlatos

Founder and Senior Partner. Possesses more than 20 years of consulting experience, focusing on creating actionable strategies for clients ranging from startups to multinationals



Dimitris Christacopoulos

Senior Partner. Has led a 30-year career in banking and consulting in Greece, the United Kingdom, and the United States (Fortis Bank, Barclays Capital, Booz Allen & Hamilton)

OCTANE Services



Applied Strategy:

We provide flexible, practical support for corporate leadership.



Market Management:

We help companies understand their market strategy and position.



Internal Alignment:

Work within the organization to design and implement the tools and methods.



Implementation Support:

Ensuring full commitment from your company.